



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 46

CTC

Market Report
· Good demand.
· Liquoring Assams firm to dearer. Mediums sold readily in line with quality.
· Top Dooars met with strong enquiry and fetched attractive prices. Medium Dooars and BLF fully firm.

Buying Analysis
· Western India : Good enquiry for better teas on offer
· Hindustan Unilever: Active TCPL : Operated primarily on mediums
· Exporters: Good enquiry on bolder brokens and fannings Other Internal & Local: Fair support

Orthodox

Market Report
· Good demand.
· Select few Tippy teas on offer readily absorbed. Well made whole leaf and brokens irregular and at times tended lower.
· Remainder irregularly lower following quality Fannings sold at levels similar to last. Secondaries irregularly lower following quality .

Buying Analysis
· Middle East : Active.
· CIS: Operated

DUST

Market Report
· Good demand.
· Good and Best Assams fully firm to dearer with selected liquoring teas appreciating further.
· Few Dooars and Cachars seen so far around last.

Buying Analysis
· Hindustan Unilever: Active TCPL : Operated
· Western India : Good demand for liquoring sorts on offer
· Other Internal and Local : Fair support

Darjeeling

Market Report
· Fair demand.
· Few select whole leaf and broken grades sold well in line with quality. Remainder irregularly lower and often witnessed outlots.
· TCPL : Barely operated Hindustan Unilever - Quiet Exporters- Very Selective Local & Internal: Operated

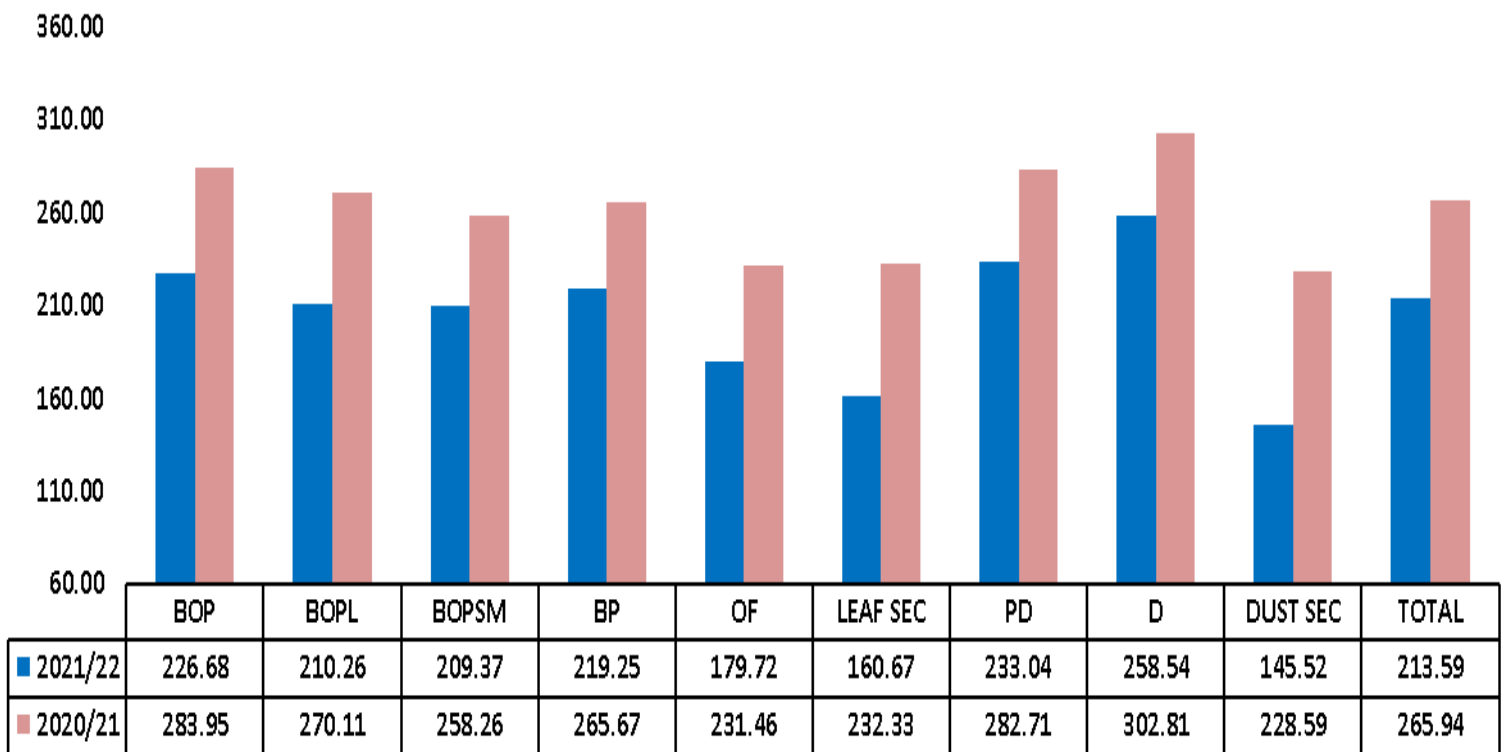
AUCTION AVERAGES

	2021/22			2020/21			UP TO SALE 46		
	SALE 46	SALE 45	+/-	SALE 46	SALE 45	+/-	2021/22	2020/21	2019/20
CTC LEAF	221.22	204.65	16.57	188.69	215.28	-26.59	212.26	263.55	162.39
DUST	229.26	206.92	22.34	196.25	219.40	-23.15	217.01	271.24	174.25
TOTAL	223.48	205.26	18.22	190.86	216.68	-25.82	213.59	265.94	165.75
ORTHODOX	213.20	215.36	-2.17	240.69	238.35	2.34	239.65	279.98	230.24
DARJEELING	316.58	294.73	21.84	235.62	242.51	-6.89	426.96	382.51	348.06
ALL TEAS	221.51	209.15	12.36	205.66	222.02	-16.36	223.09	271.46	184.99

KOLKATA AUCTION AVERAGES

SALE		42	43	44	45	46	47
CTC LEAF	2021/22	211.22	203.94	209.10	204.65	221.22	
	2020/21	240.55	No Sale	224.21	215.28	188.69	184.15
DUST	2021/22	213.09	200.89	209.22	206.92	229.26	
	2020/21	242.97	No Sale	223.41	219.40	196.25	193.28
TOTAL	2021/22	211.72	203.09	209.13	205.26	223.48	
	2020/21	241.36	No Sale	223.96	216.68	190.86	186.52
ORTHODOX	2021/22	230.65	220.20	218.84	215.36	213.20	
	2020/21	240.76	No Sale	241.86	238.35	240.69	236.06
DARJEELING	2021/22	360.85	294.80	314.31	294.73	316.58	
	2020/21	306.06	No Sale	286.11	242.51	235.62	268.72

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 46



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 46

GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1300439.8	296.99	841499.8	344.93	FBOP	4407175.6	249.38	3318592.1	289.93	GBOP1/FBOP1	1805696.1	162.92	1261002.2	193.43
TGFOP	2893225.3	278.74	1865595.2	326.58	GFBOP	2010903.3	245.61	1204091.2	287.01	BOPF/GOF/FOF	2399878.0	161.47	1689562.8	227.00
GFOP	1903967.8	270.73	1101957.2	291.11	GBOP	2432322.4	239.04	1554740.5	284.61					
FOP	1712111.7	222.98	961286.5	252.62	BPS	629601.9	251.18	504041.4	283.65					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2,702,159	2,181,393	224.48	19%	2,543,431	1,944,530	210.22	24%	52,597,560	38,873,760	217.40	26%
FANNINGS	766,819	577,471	233.43	25%	776,870	610,316	205.59	21%	15,790,650	10,761,483	214.69	32%
LEAF SEC.	252,296	235,605	161.09	7%	258,747	222,174	153.33	14%	5,102,152	4,379,458	160.67	14%
LEAF TOTAL	3,721,273.6	2,994,468.7	221.22	20%	3,579,047.2	2,777,020.4	204.65	22%	73,490,362.0	54,014,701.4	212.26	27%
DUST	1,184,574	924,227	252.64	22%	1,130,527	785,148	227.68	31%	22,755,342	16,357,735	237.92	28%
DUST SEC.	337,117	249,619	142.68	26%	354,628	231,210	136.41	35%	6,793,912	4,785,211	145.52	30%
DUST TOTAL	1,521,691.1	1,173,846.6	229.26	23%	1,485,155.5	1,016,357.8	206.92	32%	29,549,253.1	21,142,946.0	217.01	28%
TOTAL	5,242,964.7	4,168,315.3	223.48	20%	5,064,202.6	3,793,378.1	205.26	25%	103,039,615.1	75,157,647.4	213.59	27%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	666,572	567,771	239.43	15%	676,998	601,167	243.35	11%	13,179,665	11,787,812	267.37	11%
BROKENS	748,532	583,073	221.93	22%	850,605	681,188	225.80	20%	14,447,732	12,347,334	244.27	15%
FANNINGS	150,652	137,094	136.12	9%	165,852	141,204	135.09	15%	3,281,471	2,599,975	161.09	21%
SECONDARY	136,002	116,383	132.25	14%	186,391	158,332	135.82	15%	2,571,156	2,303,869	161.67	10%
ORTH. TOTAL	1,701,758.5	1,404,320.0	213.20	17%	1,879,847.2	1,581,891.5	215.36	16%	33,480,024.9	29,038,989.7	239.65	13%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	25,886	13,772	551.45	47%	34,762	19,714	525.36	43%	861,035	541,583	648.30	37%
BROKENS	16,875	10,881	219.16	36%	23,268	14,941	227.86	36%	437,492	291,064	271.21	33%
FANNINGS	26,918	11,695	130.63	57%	46,120	22,916	139.92	50%	582,626	308,977	185.68	47%
DARJ. TOTAL	69,678.8	36,348.2	316.58	48%	104,150.7	57,570.8	294.73	45%	1,881,151.8	1,141,623.8	426.96	39%

OFFER / SOLD QUANTITY & AVERAGE PRICE

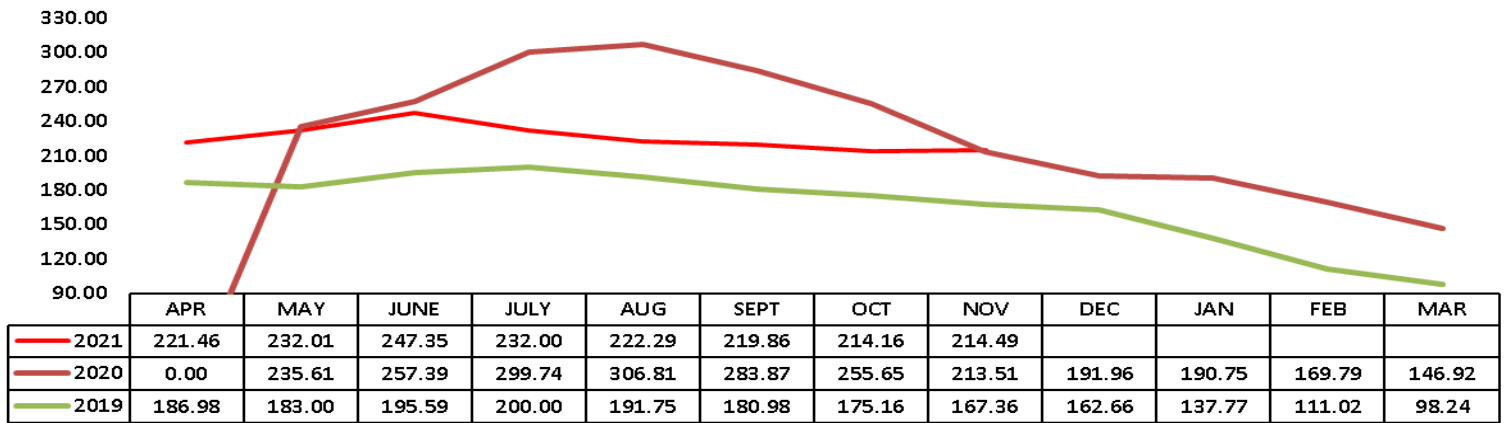
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	3721273.6	2994468.7	221.22	20%	3579047.2	2777020.4	204.65	22%	73490362.0	54014701.4	212.26	27%
2020-21	4165752.4	2213264.6	188.69	47%	3577458.2	2100678.0	215.28	41%	47032016.3	33987847.1	263.55	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1521691.1	1173846.6	229.26	23%	1485155.5	1016357.8	206.92	32%	29549253.1	21142946.0	217.01	28%
2020-21	1578155.4	893189.0	196.25	43%	1551793.4	1081919.6	219.40	30%	20641548.0	15320976.8	271.24	26%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1701758.5	1404320.0	213.20	17%	1879847.2	1581891.5	215.36	16%	33480024.9	29038989.7	239.65	13%
2020-21	1479645.5	1271851.5	240.69	14%	1299014.0	979628.3	238.35	25%	22643674.6	18737334.8	279.98	17%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	69678.8	36348.2	316.58	48%	104150.7	57570.8	294.73	45%	1881151.8	1141623.8	426.96	39%
2020-21	105866.4	46785.4	235.62	56%	94747.8	48936.4	242.51	48%	1897256.8	1010832.2	382.51	47%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	7014402.0	5608983.5	221.51	20%	7048200.5	5432840.4	209.15	23%	138400791.8	105338260.8	223.09	24%
2020-21	7329419.7	4425090.5	205.66	40%	6523013.4	4211162.3	222.02	35%	92214495.7	69056990.9	271.46	25%

PRICE RANGE	CTC LEAF						DUST					
% OF TEAS SOLD	2021/22		UP TO SALE 46			2021/22		UP TO SALE 46				
	SALE 46	SALE 45	2021/22	2020/21	2019/20	SALE 46	SALE 45	2021/22	2020/21	2019/20		
	BELOW 160	26.70	33.39	27.46	3.75	50.04	28.53	34.37	29.17	5.25	43.89	
BETWEEN 160.00-179.99	13.84	13.32	11.22	4.59	11.27	7.42	10.27	8.20	5.28	11.73		
BETWEEN 180.00-199.99	8.75	9.97	9.46	5.77	12.49	10.17	9.77	8.11	5.24	7.55		
BETWEEN 200.00-219.99	9.10	9.61	9.48	8.25	11.79	9.00	7.11	9.07	7.75	9.56		
BETWEEN 220.00-139.99	7.05	5.84	8.98	16.12	7.44	5.33	5.31	6.11	9.93	15.31		
BETWEEN 240.00-259.99	6.22	6.05	7.74	12.92	3.21	4.31	3.88	5.37	12.10	10.38		
BETWEEN 260.00-279.99	5.19	4.68	6.56	12.67	1.60	3.37	4.09	6.49	11.01	1.15		
ABOVE 280	23.15	17.15	19.10	35.93	2.16	31.87	25.21	27.48	43.44	0.43		

PRICE RANGE	ORTHODOX						PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 46			% OF TEAS SOLD	2020/21		UP TO SALE 46	
	SALE 46	SALE 45	2021/22	2020/21	2019/20		SALE 46	SALE 45	2021/22	
	BELOW 200	30.74	30.02	20.05	9.19		25.89	BELOW 300.00	56.84	59.00
BETWEEN 200.00-219.99	15.61	11.65	7.75	3.06	10.60	BETWEEN 301.00-400.99	5.82	7.43	8.59	
BETWEEN 220.00-239.99	22.81	24.69	14.59	6.75	14.14	BETWEEN 401.00-500.99	11.71	11.78	7.65	
BETWEEN 240.00-259.99	15.44	16.14	22.83	13.27	14.62	BETWEEN 501.00-600.99	11.62	12.00	11.54	
BETWEEN 260.00-279.99	8.48	11.95	16.64	14.40	14.63	BETWEEN 601.00-700.99	9.73	6.21	21.13	
ABOVE 280	6.92	5.56	18.14	53.33	20.12	ABOVE 701.00	4.28	3.58	10.86	

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2021					LAST YEAR-2020					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
47	116132	56575	3180	40817	216704	104678	58943	2527	33916	200064	11454	-2368	653	6901	16640
48	127883	57091	3104	42383	230461	94263	69207	3840	34026	201336	33620	-12116	-736	8357	29125
49	126498	54451	2049	42520	225518	95387	58680	3004	31217	188288	31111	-4229	-955	11303	37230
TOTAL	370513	168117	8333	125720	672683	294328	186830	9371	99159	589688	76185	-18713	-1038	26561	82995

Kolkata Monthly Price Movement All Teas



CTTA BUYING (ALL TEAS) FOR THE SALE 46

CTTA BUYING (ALL TEAS) FOR THE SALE 46													
	CTC LEAF			DUST				TOTAL					
SALE 46													
OFFER	3,721,273.6			Kgs	OFFER	1,521,691.1			Kgs	OFFER	5,242,964.7		Kgs
SOLD	2,994,469.0			Kgs	SOLD	1,173,847.0			Kgs	SOLD	4,168,316.0		Kgs
SOLD %	80%				SOLD %	77%				SOLD %	80%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%		
W.India	729,374.6	260.76	24%	HUL	456,563.0	291.55	39%	HUL	1,127,297.8	244.09	27%		
HUL	670,734.8	211.79	22%	W.India	164,769.2	223.51	14%	W.India	894,143.8	253.89	21%		
Local	334,702.8	184.49	11%	TCPL	150,308.4	167.40	13%	Local	445,101.2	192.63	11%		
Others	323,983.2	266.71	11%	Local	110,398.4	217.29	9%	Others	413,577.0	249.12	10%		
TCPL	260,330.2	146.58	9%	Others	89,593.8	185.52	8%	TCPL	410,638.6	154.20	10%		
N.India	186,997.4	190.41	6%	Exports	63,212.4	124.99	5%	N.India	226,794.2	180.45	5%		
S.India	185,555.8	273.27	6%	WI.Pack	50,653.2	214.06	4%	Exports	198,245.6	156.39	5%		
Exports	135,033.2	171.09	5%	Packeteers	42,642.4	197.97	4%	S.India	190,629.4	269.78	5%		
Packeteers	69,886.8	154.80	2%	N.India	39,796.8	133.65	3%	WI.Pack	119,435.4	209.06	3%		
WI.Pack	68,782.2	205.38	2%	S.India	5,073.6	142.34	0%	Packeteers	112,529.2	171.16	3%		
NI.Pack	29,088.0	327.12	1%	NI.Pack	835.8	216.00	0%	NI.Pack	29,923.8	324.01	1%		
Grand Total	2,994,469.0	221.22	100%	TOTAL	1,173,847.0	229.26	100%	TOTAL	4,168,316.0	223.48	100%		

	ORTHODOX			DARJEELING				
SALE 46								
OFFER	1,701,758.5			Kgs	OFFER	69,678.8		Kgs
SOLD	1,404,320.0			Kgs	SOLD	36,350.0		Kgs
SOLD %	83%				SOLD %	52%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Middle East	582,184.7	216.30	41%	Local	18,479.8	290.12	51%	
Local	257,981.4	215.26	18%	Exports	8,035.8	359.16	22%	
Others	246,276.7	222.75	18%	Others	4,772.0	292.10	13%	
Domestic	119,061.4	171.88	8%	TCPL	1,443.2	440.19	4%	
Other Exports	67,503.4	231.23	5%	W.India	1,358.8	245.80	4%	
N.India	56,168.9	222.85	4%	Domestic	997.8	590.86	3%	
W.India	38,552.3	206.42	3%	N.India	707.6	85.26	2%	
Exports	19,609.2	140.84	1%	C.India	262.8	479.00	1%	
CIS	11,804.3	190.69	1%	S.India	171.4	351.00	0%	
CONTINENT	4,688.5	303.58	0%	Packeteers	120.8	505.00	0%	
S.India	489.2	207.00	0%					
TOTAL	1,404,320.0	213.20	100%	TOTAL	36,350.0	316.58	100%	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 to 46

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
GATOONGA	694751	390.74	628912	355.34
HALMARI	526098	388.91	364912	385.91
HOOKHMOL	287902	385.28	257102	372.09
MOKRUNG	362703	378.81	382831	371.71
SOTAI	167137	354.94	79751	344.01
BORJAN	590428	346.34	482345	319.02
DOOMUR DULLUNG	293782	343.28	281369	380.65
GELAKEY	165111	343.23	75813	352.60
DUFLATING	338920	343.19	278554	346.51
HAJUA	204197	342.29	256543	367.78
KHONGEA	363373	339.72	351081	324.73
BANAMALIE	180144	334.19	126715	331.37
SALKATHONI	556270	333.49	453042	339.31
DUBBA	312820	329.00	115548	346.60
GHILLIDARY	167680	326.18	143423	293.61
KHARIKATIA	662915	325.52	287775	320.36
SREE SIBBARI	214508	324.10	146435	299.09
DEHA	328971	323.04	234862	336.96
BORBAM	481820	316.71	140967	320.38
KHONA	188222	316.28	248677	236.45
HIRAJULI	263025	316.25	221884	294.91
MAJULI	809208	315.50	542254	314.32
SILONIBARI	405134	312.54	96608	317.30
NAHORHABI(CLSPL)	93814	311.79	46581	324.76
MOHOKUTIE	125960	311.61	158539	341.75

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 to 46

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
KARTICK	405013	310.64	296206	296.00
DANGUAJHAR	615210	306.47	466303	269.83
CHULSA	343040	301.66	325471	279.91
ANANDAPURROYAL	304390	300.32	192857	281.44
GULMA	682443	296.00	686787	297.11
JITI	422308	295.16	570918	281.82
GHATIA ROYAL	678481	292.32	299422	286.64
PAHARGOOMIAH	640387	289.42	560116	281.92
HOPE	368803	286.91	454559	277.47
RYDAK	866672	285.90	589361	279.97
CHALOUNI	342153	284.87	319569	273.27
MEENGLAS	496063	283.88	395100	254.80
KUMARGRAM	571117	283.17	526385	274.91
HILLAROYALE	244160	282.08	0	0.00
ARYAMAN SPECIAL	170360	280.86	129857	265.16
BARADIGHI	601519	278.77	518895	286.64
BINAGURI	957216	276.15	914517	267.10
DIANA (RAMBARI)	276772	275.93	233510	274.24
AIBHEEL	783146	273.62	690100	270.86
LEESH RIVER	442558	271.24	294337	265.66
SANKOS	509606	266.92	497230	268.16
DALGAON	698541	266.25	677283	275.03
GANDRAPARA	706881	262.63	640706	263.40
CHENGMARI	516672	260.26	456680	261.08
NOWERA NUDDY	422339	259.23	322833	275.31

* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 45 2021